



Business Development Manager (m/f/d) - Pharmacology & Toxicology

We are looking for a Business Development Manager (m/f/d) – Pharmacology & Toxicology as soon as possible to support our team.

Your responsibilities will include:

- Developing new leads and maintaining existing customer accounts using sales methods and relationship building
- Plans and organizes personal sales activities within assigned territory to achieve company established sales goals
- Attends and supports marketing activities, e.g. international conferences / trade shows and workshops
- Operates CRM software to capture all sales activities related to customer contacts, activities, cost calculation and contractual agreements
- Maintains a very good knowledge and understanding of GLP regulated preclinical services

Qualifications required:

- B.Sc. or Master of Sc. (biology/ chemistry or similar)
- An established network of contacts within the Biotech/Pharma or Food Industry
- Knowledge of the food or drug development process and the role of contract research organizations in preclinical research
- Knowledge in GLP regulations
- Fluent in spoken and written German and English

We look forward to receiving your complete application documents, which you are kindly requested to send to Ms. Elke Riedel; recruiting@bioservice.com by stating the reference number BSL-BDM-1120, your salary expectations and your possible starting date.

Please note that as our policy, we do not accept unsolicited resumes from third-party recruiters unless such recruiters were engaged to provide candidates for a specified opening. Any employment agency, person or entity that submits an unsolicited resume does so with the understanding that BSL Bioservice will have the right to hire that applicant at its discretion without any fee owed to the submitting employment agency, person or entity.

About BSL BIOSERVICE Munich

BSL BIOSERVICE Scientific Laboratories Munich GmbH is an international contract research organisation located at the gates of Munich, Germany.

The company provides biosafety testing services to its customers in the pharmaceutical, medical device, agrochemical, food and chemical industries worldwide.

What we offer :

- An interesting and diverse job in an international company
- Flexible working hours in a collegial atmosphere
- Position specific training opportunities (internal and external) with possibility to develop in or beyond the initial position
- Comprehensive health promotion

Have we raised your interest? Join our team and apply today!

BSL BIOSERVICE Scientific Laboratories Munich GmbH

Ms. Elke Riedel
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